

2010 – 2011 ISM Satellite Seminar Series

- **Thursday, September 30, 2010**
Enhancing and Managing Internal Relationships

In the course of helping their organizations achieve strategic objectives, supply professionals often have the opportunity to interact with various departments and establish internal relationships. Careful nurturing of these relationships will result in greater respect for the supply profession and reward supply professionals with a sense of job satisfaction. This satellite seminar focuses on the skills and tools supply management can use to develop internal relationships, add value in the organization, and achieve excellence.

- **Thursday, February 10, 2011**
Understanding and Embedding Risk Management Concepts into Supply Practices

The probability of loss or failure is always a possibility. In today's global economy, political unrest, materials shortages, environmental concerns, natural disasters and other disruptions are considerable supply chain risks that need to be addressed to ensure supply success. How can you identify and mitigate risks in your supply chain? This satellite seminar offers practical strategies and tools to recognize, manage and eliminate possible risks.

- **Thursday, April 28, 2011**
Legal and Contracting Insights for Today's Supply Professional

Contracting underlies many aspects of procuring products and services. Questions often arise concerning how to draft the contract to address such issues as ethical practices, global regulations, intellectual property, licenses and social responsibility. Supply professionals are guided by laws and regulations to answer these questions. This satellite seminar will look at key considerations in the contracting process, including how to identify the terms and conditions that are important for you and your company, and how to draft an agreement that will be effective in today's business environment.

2010– 2011 ISM Satellite Seminar Series Multiple Registration Form

Seminars are held:

Aramco Services Company, 9009 W Loop South, Houston 77096

You can register for one or all seminars. Circle the ones you want to attend. Submit registration to Dora Valdez with the following information to:

email: DA.Valdez@AramcoServices.Com

telephone: 713-432-4174

NAME:

COMPANY:

TELEPHONE:

EMAIL:

NAPM MEMBER STATUS: YES OR NO

Thursday, September 30, 2010

Enhancing and Managing Internal Relationships

YES

NO

Thursday, February 10, 2011

Understanding and Embedding Risk Management Concepts into Supply Practices

YES

NO

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Legal and Contracting Insights for Today's Supply Professional

YES

NO