

# N.A.P.M. - Houston, Inc.



an affiliate of Institute for Supply Management

## ACHIEVEMENT AWARD

be it known that

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has completed the educational event/satellite seminar entitled

### **Dinner Meeting: Men and Women Do It Differently... Negotiate, That Is!**

The subtle and not-so subtle differences in how men and women negotiate can make or break a deal.

Presented by: **Mary A. Redmond, Speaker, Negotiator, Author, President, Independent Lease Review**

thereby qualifying to claim 1.0 hours of continuing education.

Date November 9, 2010 Professional Development/Coordinator (signature): **Matt M . Krishnan**

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Please retain this Achievement Award form with your files until applying for the Certified Purchasing Manager (C.P.M.) recertification or the Accredited Purchasing Practitioner (A.P.P.) re-accreditation. Please contact ISM at 800-888-6276 if you would like more information about either the C.P.M. or A.P.P. programs.

*Continuing education hours are earned by attending events such as seminars, conferences or affiliate pre/post dinner meetings. For all events more than one hour, add the entire number of educational time attended to determine the number of continuing education hours earned. Count conference sessions and pre/post dinner meetings as single events and add the entire number of educational hours attended to determine the number of continuing education hours earned for those events.*

*Note: When completing an application for C.P.M. recertification you can determine the number of C.P.M. points earned by adding together all continuing education hours and dividing by seven. CEU 31 March 08.doc*